Supervised Person Brochure

Part 2B of Form ADV

Kenneth Robert Wink



43409 Schoenherr Road Sterling Heights, MI 48313 Toll Free: 844-SUMMIT5 (786-6485) Local: 586-226-2100 FAX: 586-226-3584

This brochure provides information about Kenneth Robert Wink and supplements Summit Financial Consulting DBA Summit Financial Working With People You Trust's brochure. Being registered as a registered investment adviser does not imply a certain level of skill or training. You should have received a copy of that brochure. Please contact Kenneth Robert Wink if you did not receive Summit Financial Consulting DBA Working With People You Trust's brochure or if you have any questions about the contents of this supplement.

Additional information about Kenneth Robert Wink (CRD #4558654) is available on the SEC's website at <u>www.adviserinfo.sec.gov</u>.

Brochure Supplement (Part 2B of Form ADV)

Additional Investment Advisor Representative

Kenneth Robert Wink

• Year of birth: 1979

Item 2 Educational Background and Business Experience

Educational Background:

- Michigan State University, B.A. with Honors; Major in Finance, 08/1998 05/2002 Business Experience:
 - Summit Financial Consulting LLC, Chief Compliance Officer/Investment Adviser Representative, 12/2010 – Present
 - Summit Health Services, LLC; Insurance Agent; 10/2018 Present
 - Gradient Securities, Registered Representative, 04/2014 Present
 - Char Wash, LLC; Managing Member; 05/2013 Present
 - KWINK, Inc.; Managing Member; 07/2009 Present
 - Summit Tax Services LLC; Member; 01/2017 Present
 - Sigma Planning Corporation, Investment Adviser Representative, 07/2005 -04/2014
 - Sigma Financial Corporation, Registered Representative, 12/2004 04/2014
 - Summit Financial Consulting LLC; Managing Member; 02/2004 12/2007
 - QA3 Financial Corporation, Registered Representative, 03/2004 12/2004
 - Freedom Financial Inc., Registered Representative, 07/2002 03/2004

Item 3 Disciplinary Information

Mr. Wink does not have, nor has he ever had, any disciplinary disclosure.

Item 4 Other Business Activities

Mr. Wink is a registered representative with Gradient Securities. Gradient Securities, LLC, a registered broker dealer. In this capacity, Mr. Wink may recommend securities or insurance products offered by Gradient Securities, LLC as part of your investment portfolio. If clients purchase these products through Mr. Wink, he will receive the customary commissions in his separate capacity as registered representatives of Gradient Securities, LLC. Additionally, Mr. Wink could be eligible to receive incentive awards that Gradient Securities, LLC may offer. He may also receive 12b-1 fees from mutual funds that pay such fees. The receipt of additional compensation may give Mr. Wink an incentive to recommend investment products based on the compensation received, rather than on your investment needs. Please refer to the Fees and Compensation section and the Client Referrals and Other Compensation section of Summit Financial Consulting's firm brochure for additional disclosures on this topic.

Mr. Wink is also a member of Summit Tax Services LLC which provides tax planning, tax return preparation and bookkeeping services. This conflict is mitigated by disclosures, procedures, and the firm's Fiduciary obligation by the fact that Mr. Wink has a fiduciary responsibility to place the best interest of the client first and the clients are not required to purchase any products. Clients have the option to receive tax services from another tax professional of their choosing.

Mr. Wink is separately licensed as an independent insurance agent and sells health insurance through Summit Health Services, LLC. In this capacity, he can effect transactions in insurance products for his clients and earn commissions for these activities. The fees you pay our firm for advisory services are separate and distinct from the commissions earned by Mr. Wink for insurance related activities. This presents a conflict of interest because Mr. Wink may have an incentive to recommend insurance products to you for the purpose of generating commissions rather than solely based on your needs. However, you are under no obligation, contractually or otherwise, to purchase insurance products through any person affiliated with our firm.

Item 5 Additional Compensation

Please refer to the Other Business Activities section above for disclosures on Mr. Wink's receipt of additional compensation as a result of his activities as a registered representative of Gradient Securities, LLC and a licensed insurance agent.

Also, please refer to the Fees and Compensation section and the Client Referrals and Other Compensation section of Summit Financial Consulting's firm brochure for additional disclosures on this topic.

Item 6 Supervision

Robert Louis Wink Jr., the owner of Summit Financial Consulting, is responsible for supervising the advisory activities of Kenneth Robert Wink. Mr. Wink can be reached at (586) 226-2100.

Item 7 Requirements for State-Registered Advisors

Kenneth Robert Wink does not have, or has ever had, any reportable arbitration claims, has not been found liable in a reportable civil, self-regulatory organization or administrative proceeding, and has not been the subject of a bankruptcy petition.